

## PHARMANUTRA S.P.A. TAKES PART IN THE AIM ITALIA CONFERENCE 2020

***Great investor interest in the Company's strategies during the virtual edition of the conference organised today by the Italian Stock Exchange.***

Pisa, 25<sup>th</sup> May 2020 - [PharmaNutra S.p.A.](#) (Aim Italia-Ticker PHN), leading pharmaceutical company in the iron-based nutritional supplements sector, was among **the protagonists of the "Aim Italia Conference"** organised today by the Italian Stock Exchange. The event, now in its third edition, took place in an unusual virtual version, enabling Companies to meet with institutional investors digitally, one-to-one or in small groups. The AIM Italia Conference stage has always offered analysts and Italian and international investors a privileged viewpoint on the future prospects of the dynamic, competitive SMEs listed on the AIM Italia market.

PharmaNutra, connected with the **President Andrea Lacorte**, the **Vice-president Roberto Lacorte**, the **COO Carlo Volpi** and the **CFO Francesco Sarti**, talked to numerous investors, also international, illustrating the brilliant results achieved, which have favoured and accompanied the Group's international growth strategy. The economic growth of PharmaNutra is, in fact, directly connected to the **commercial growth at global level**, thanks to consistent investments in the research and development of new formulas, and continually growing sales figures. Despite the Covid-19 emergency, in the last few months the most recent IQVIA market data, formalised by FederSalus, confirm SiderAL® Forte 20 capsules as the product sold most on the Italian market.

The brilliant economic and industrial results of the PharmaNutra Group can also be found in its continuously **improving share value**: in the last year it has grown +38,81%, to a price of €24.50, for a capitalisation of €237,24 million.<sup>1</sup>

**Roberto Lacorte, Vice president of PharmaNutra, commented:** *"We wanted to share details of the short and medium term strategy with investors, stressing the competitive advantage the Company has gained over the last few months, maintaining a solid financial structure. This is a fundamental aspect that has given us the operating serenity needed to react to the global Covid-19 pandemic immediately and with no backlashes, allowing us to continue planning company growth strategically".*

<sup>1</sup> Borsa Italiana closing data of 25<sup>th</sup> May 2020

**PharmaNutra S.p.A.**

Founded and led by the President Andrea Lacorte and Vice President Roberto Lacorte, PharmaNutra was established in 2003. It develops unique nutritional supplements and innovative nutritional devices, handling the entire production process, from proprietary raw materials to finished product. The efficacy of the products has been demonstrated with a wealth of scientific evidence, with 112 studies published involving more than 7000 subjects. The Group distributes and sells its products in Italy and abroad. In Italy, products are sold through a network of 140 Pharmaceutical Representatives serving doctors and also exclusively selling PharmaNutra products to pharmacies throughout Italy. Products are sold in over 50 countries abroad, through 34 partners selected from among the finest pharmaceutical companies. PharmaNutra leads the market in the production of iron-based nutritional supplements under the SiderAL® brand, where it boasts a number of important patents on Sucrosomial® technology. Over the years, the Group has developed a precise strategy for the management and production of intellectual property, founded on the integrated management of all the various elements: proprietary raw materials, patents, brands and clinical evidence.

[PharmaNutra.it](http://PharmaNutra.it)

For information:

**PharmaNutra S.p.A.**

Via Delle Lenze, 216/b  
56122 Pisa  
Tel. +39 050 7846500  
[investorrelation@pharmanutra.it](mailto:investorrelation@pharmanutra.it)  
Internal Press Office  
[press@calabughi.com](mailto:press@calabughi.com)

**Nomad  
CFO SIM S.p.A.**

Via dell'Annunciata, 23/4  
20121 Milan  
Tel. +39 02 303431  
[ecm@cfosim.com](mailto:ecm@cfosim.com)

**Press Office  
Spriano Communication & Partners**

Via Santa Radegonda, 16  
20121 Milan  
Tel. +39 02 83635708  
  
Matteo Russo  
[mrusso@sprianocommunication.com](mailto:mrusso@sprianocommunication.com)  
Cristina Tronconi  
[ctronconi@sprianocommunication.com](mailto:ctronconi@sprianocommunication.com)